FOCUS ON YOUR FUNNELS

	FUNNEL 1	FUNNEL 2	FUNNEL 3	FUNNEL 4	FUNNEL 5
FUNNEL	Funnel: Write the name of your funnel here. Eg. Social Media, Paid Marketing.				
OPPORTUNITIES	Opportunities: What is working in this funnel? What can you double down on.				
BLOCKAGES	Blockages: What is not working? Where are the parts of the funnels you can improve on?				
EXPERIMENT	Experiment: Based on your opportunities & blockages, what will you work on in the next 8 weeks to improve this funnel? Eg. Increasing the number of people you can get on the phone.				



